



Guy Phillips

Sector Head of Hotels, Origination & Client Coverage

Santander

About Guy

Guy is the Head of Hotel Finance at Santander UK working within Corporate & Commercial Banking. He has been at the bank since 2008 working within a variety of asset backed and corporate lending teams including Structured Real Estate, PFI and Leverage Finance. Guy has been working within the hotel sector for the past 5 years and has been the team and sector head for the last 2 years.

About Hotels Team, Santander UK

The Hotel Finance team is a specialist team working within Origination and Client Coverage of Santander UK, Corporate and Commercial Bank. The team consists of 10 employees managing a book of over £1bn secured solely against hotels located in the UK. The team is seeking to expand their customer base and continue to support their existing relationships with continued growth of their book across the sector.