



US Debt and Equity Offers by Australian and New Zealand Companies - 2018

Issuer or Parent	Type of Securities Offered	Amount of Global Offering	Method of Distribution in the United States	Lead Manager
Transurban	Equity ("low doc")	A\$4.2 billion	Private Placement	Macquarie / Morgan Stanley / UBS
Westpac	Debt	US\$3.0 billion	SEC-registered	BoA Merrill Lynch / Citigroup / J.P. Morgan / Westpac
Westpac	Debt	US\$2.5 billion	SEC-registered	BoA Merrill Lynch / Goldman Sachs / Morgan Stanley / Westpac
WorleyParsons	Equity ("low doc")	A\$2.9 billion	Private Placement	UBS / Macquarie
Viva Energy	Equity (large US tranche)	A\$2.65 billion	Rule 144A	Merrill Lynch / Deutsche Bank / UBS
Woodside Petroleum	Equity ("low doc")	A\$2.5 billion	Private Placement	UBS / Morgan Stanley
Tabcorp	Debt	US\$1.25 billion A\$195 million	Private Placement	CBA / NAB / UBS
Port of Melbourne	Debt (secured)	US\$1.1 billion A\$335 million	Private Placement	BoA Merrill Lynch / CBA
Ausgrid	Debt (secured)	US\$1.0 billion	Rule 144A	ANZ / BoA Merrill Lynch / HSBC
Australian Pacific LNG	Debt (secured)	US\$1.4 billion	Private Placement	Citigroup / J.P. Morgan
Reliance Worldwide	Equity ("low doc")	A\$1.1 billion	Private Placement	J.P. Morgan / Macquarie

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Coronado Global Resources	Equity (large US tranche)	A\$774 million	Rule 144A	Goldman Sachs / UBS / Credit Suisse / Bell Potter
Fletcher Building	Equity ("low doc")	NZ\$750 million	Private Placement	Macquarie
Computershare	Debt	US\$550 million	Private Placement	BoA Merrill Lynch / NAB
Amcor	Debt	US\$500 million	Rule 144A	Citigroup / J.P. Morgan / BoA Merrill Lynch / Mizuho
Fortescue	Debt (high yield)	US\$500 million	Rule 144A	J.P. Morgan
Nufarm	Debt (high yield)	US\$475 million	Rule 144A	UBS / J.P. Morgan / Deutsche Bank
Westlink M7	Debt (secured)	A\$615 million	Private Placement	BoA Merrill Lynch
Sonic Healthcare	Equity ("low doc")	A\$600 million	Rule 144A	J.P. Morgan
APA Group	Equity ("low doc")	A\$500 million	Private Placement	J.P. Morgan / Deutsche Bank
NSW Ports	Debt (secured)	US\$195 million A\$220 million	Private Placement	BoA Merrill Lynch / NAB
Port of Brisbane	Debt (secured)	US\$198 million A\$181 million	Private Placement	J.P. Morgan / NAB
AquaSure	Debt (secured)	US\$325 million	Private Placement	J.P. Morgan / CBA
Charter Hall Office Trust	Debt	US\$305 million	Private Placement	CBA / HSBC
Boral	Debt	US\$300 million	Private Placement	Citigroup / J.P. Morgan

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Sydney Airport	Debt	US\$45 million A\$335 million	Private Placement	MUFG / NAB
United Energy	Debt	US\$283 million	Private Placement	BoA Merrill Lynch / MUFG
GPT Wholesale Office Fund	Debt	US\$250 million	Private Placement	CBA / NAB
Origin Energy	Debt	US\$250 million	Private Placement	BoA Merrill Lynch
Sundance Energy	Equity ("low doc")	A\$331 million	Private Placement with registration rights	Euroz / Morgans
Australian Gas Networks	Debt (secured)	US\$216 million	Private Placement	CIBC / NAB
Nufarm	Equity ("low doc")	A\$303 million	Private Placement	Macquarie / UBS
Link Group	Equity ("low doc")	A\$300 million	Rule 144A	UBS
Fonterra	Debt	US\$200 million	Private Placement	BoA Merrill Lynch / HSBC / MUFG
Dexus Wholesale Property Fund	Debt	US\$155 million A\$50 million	Private Placement	BoA Merrill Lynch / NAB
Alinta Energy	Debt	US\$131 million A\$44 million	Private Placement	Citigroup / SMBC
Cromwell Property	Equity ("low doc")	A\$300 million	Private Placement	UBS / Goldman Sachs
Ausdrill	Equity ("low doc")	A\$250 million	Private Placement	Deutsche Bank / UBS

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Primary Healthcare	Equity ("low doc")	A\$250 million	Private Placement	Morgan Stanley / UBS
PowerCo	Debt (secured)	NZ\$250 million	Private Placement	MUFG
Adelaide Airport	Debt (secured)	US\$100 million A\$140 million	Private Placement	BoA Merrill Lynch / CBA
Charter Hall Group	Debt	US\$175 million	Private Placement	RBC / HSBC
SCA Property Group	Debt	US\$150 million	Private Placement	BoA Merrill Lynch / Citigroup
National Storage REIT	Equity ("low doc")	A\$175 million	Private Placement	J.P. Morgan / Morgan Stanley
Northern Star Resources	Equity ("low doc")	A\$175 million	Rule 144A	Macquarie
Webjet	Equity ("low doc")	A\$153 million	Private Placement	Credit Suisse / UBS
Clean TeQ	Equity ("low doc")	A\$150 million	Rule 144A	Macquarie / BMO
Charter Hall Long WALE REIT	Equity ("low doc")	A\$125 million	Private Placement	UBS
Afterpay	Equity ("low doc")	A\$117 million	Private Placement	Citigroup
AUB Global	Equity ("low doc")	A\$116 million	Private Placement	Credit Suisse
WiseTech Global	Equity ("low doc")	A\$100 million	Private Placement	none
Emeco	Equity ("low doc")	A\$90 million	Private Placement	Macquarie / Morgans
Orocobre	Equity ("low doc")	A\$79 million	Private Placement	UBS

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Dexus Property Group	Debt	A\$75 million	Private Placement	Scotiabank
IMF Bentham	Equity ("low doc")	A\$75 million	Private Placement	Euroz
Nearmap	Equity ("low doc")	A\$70 million	Rule 144A	Canaccord / Macquarie
Charter Hall Long WALE REIT	Equity ("low doc")	A\$60 million	Rule 144A	UBS
Redbubble	Equity ("low doc")	A\$52 million	Private Placement	Canaccord / Petra Capital
Village Roadshow	Equity ("low doc")	A\$51 million	Private Placement	J.P. Morgan
Megaport	Equity ("low doc")	A\$50 million	Private Placement	RBC / Morgans
West African Resources	Equity ("low doc")	A\$43 million	Private Placement	Euroz / Sprott
Dacian Gold	Equity ("low doc")	A\$40 million	Rule 144A	Argonaut / Canaccord / RBC
Elixinol	Equity ("low doc")	A\$40 million	Private Placement	Bell Potter
RTG Mining	Equity ("low doc")	US\$34 million	Private Placement	Hartleys / Trump Securities
AusCann	Equity ("low doc")	A\$33 million	Private Placement	Canaccord
New Energy Solar	Debt (secured)	US\$23 million	Private Placement	KeyBanc
Paringa Resources	Equity ("low doc")	A\$30 million	Private Placement	Argonaut
Westgold Resources	Equity ("low doc")	A\$23 million	Private Placement	Canaccord

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Panoramic Resources	Equity ("low doc")	A\$21 million	Private Placement	Euroz
AirXpanders	Equity (small US tranche)	A\$20 million	SEC-registered	Canaccord
Gascoyne Resources	Equity ("low doc")	A\$19 million	Private Placement	Argonaut / Hartleys
Coventry Group	Equity ("low doc")	A\$15 million	Private Placement	Bell Potter
Mesoblast	Equity ("low doc")	US\$10 million	Private Placement	Cantor Fitzgerald
Imugene	Equity ("low doc")	A\$12 million	Private Placement	Roth Capital / Bell Potter
Piedmont Lithium	Equity ("low doc")	A\$12 million	Private Placement	Canaccord
Sayona Mining	Equity ("low doc")	A\$11 million	Private Placement	Jett Capital / Patersons
Celsius Resources	Equity ("low doc")	A\$9 million	Private Placement	Hartleys / Aesir / Union Square
Immutep	Equity (large US tranche)	US\$5 million	Private Placement with registration rights	none
Benitec Biopharma	Equity ("low doc")	A\$6 million	Private Placement	none
Vimy Resources	Equity ("low doc")	A\$6 million	Private Placement	Mann Mann Jensen
Family Zone Cyber	Equity ("low doc")	A\$5 million	Private Placement	none
Immuron	Equity ("low doc")	A\$5 million	Private Placement	Joseph Gunnar / H.C. Wainwright
Benitec Biopharma	Equity (large US tranche)	US\$2 million	SEC-registered	none