



Robbie Baty Executive Managing Director
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Professional Expertise

As an Executive Managing Director within Cushman & Wakefield's Tenant Advisory Group, Robbie Baty has helped companies with their headquarters locations for the last 15 years. His primary focus is Dallas-Fort Worth, and he also assists clients with their portfolios internationally. Baty specializes in representing office tenants, ranging in size from start-ups to Fortune 100 companies, in site selection, lease and purchase negotiations, build-to-suits and municipal incentives negotiations. Over his career, he has distinguished himself as one of the top tenant representatives in the North Texas market.

Clients Served

- Ambit Energy
- Brinker International (HQ Build-To-Suit)
- Cowles & Thompson
- Capital One
- Darling Ingredients
- Dave & Buster's (HQ)
- Denbury
- Dorchester Minerals
- Geoforce
- Gold's Gym (HQ)
- Grey Rock Energy Partners
- Jamba Juice (HQ)
- Konica Minolta
- LegacyTexas/ Prosperity Bank
- NEC America
- Panda Power Funds
- Pariveda Solutions
- PGA of America (HQ Build-To-Suit)
- Pilot Flying J (Corporate Office)
- Pony Oil
- RealPage
- SettlePou
- Southwest Airlines
- Tata Consulting Services
- Transplace (HQ Build-To-Suit)
- UBS Financial Services
- Venture Commercial (HQ)

Professional Recognition

- D CEO Magazine Power Broker Award, 2013 - 2019
- NAIOP Office Broker of the Year, 2016
- Cushman & Wakefield Dallas Top Tenant Representative Producer, 2018 - 2019
- Cushman & Wakefield Dallas Top 10 Producer, 2012 - 2019
- Cushman & Wakefield Deal of the Year Award, 2009 and 2011
- Cushman & Wakefield Emerging Broker of the Year Award, 2009
- Cushman & Wakefield Client Service Award (Multiple Years)
- Dallas Business Journal 40 Under 40 Award, 2012
- Dallas Business Journal Top Broker Award, 2012
- Dallas Business Journal Heavy Hitters Rookie of the Year Award, 2007
- BizNow 35 Under 35 Award, 2012

Community Leadership

- Cotton Bowl Athletic Association, Cotton Bowl Council, 2017 - Present
- St. Mark's School of Texas, Alumni Board Member, Executive Committee Member, 2016 - Present
- Touchdown Club Benefiting Rise School of Dallas, Board Member, Treasurer, 2009 - Present
- Big Brother Big Sisters Lonestar, Board Member and Mentor, 2009 - 2018

Education

- Bachelor of Business Administration, Rhodes College
- Southern Collegiate Athletic Conference Football Academic All-Conference Award