

Bio: Robert Winters, Senior Managing Director



Senior Managing Director & Co-GM New York

Office: 929-266-6315

Cell: 917-821-6305

Robert.Winters@alpha-ir.com

Robert Winters is a Senior Managing Director and co-General Manager for Alpha IR Group's New York Office. Winters joins Alpha IR Group with extensive money management and Wall Street experience. Previously, Mr. Winters spent 13 years as an analyst and portfolio manager for Zesiger Capital Group, LLC, a New York City based investment advisor. Prior to that, Bobby covered the energy space as a sell-side analyst at Bear Stearns.

His experience includes:

- α Direct investment responsibility for creating and maintaining a global portfolio made up of four primary asset classes; small cap U.S. equities; emerging and frontier market equities; fixed income; and private/venture capital investments
- α Served on the Boards of several private/venture capital investments
- α Equity sub-committee member for successful bankruptcy exit
- α Structured numerous PIPE transactions for the partnership on behalf of clients
- α Prior to joining Zesiger, Robert was a sell-side analyst with Bear, Stearns & Co. Inc. He covered the global natural resources industries, covering metals and mining companies, metals distributors and recyclers, materials science companies and the wholesale energy sector as well

Past Work Experience:

- α Zesiger Capital Group LLC, Partner Portfolio Manager (2002-2014)
- α Bear, Stearns, and Co. Inc., Senior Equity Analyst (1993-2001)
- α Kilpatric & Cody, International Trade Analyst (1991-1992)

Robert graduated from Georgetown University with BA in International Relations/History.